



Logistics Executive Group
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www.logisticsexecutive.com

----- FOR IMMEDIATE RELEASE -----

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***Logistics Executive Group and PAS Aviation Logistics
announce partnership expanding services***

Logistics Executive Group and UAE based PAS Aviation Logistics have announced partnership that will enhance the business advisory services presently offered by both organisations across the Middle East, Africa, Europe and Asia markets.

In signing the long-term partnership agreement, PAS Aviation Logistics, Managing Director Mr Peter Scholten (formerly the CEO of Fast Logistics Group and VP Commercial of Saudia Cargo) commented that “this partnership will enable the parties to more effectively deliver specialist aviation and logistics advisory services and business support to customers, drawing on a rich base of experience leveraged across the global reach of Logistics Executive Group offices”.

“Since expanding our Corporate Advisory Service across all business units in the Group, we have seeing a sharp increase in demand for specialist expertise and results driven consulting and advisory services. This is particularly the case in mergers and acquisitions as the industry experiences further consolidation, change management, business transformation, property development and in companies looking to explore growth opportunities in emerging markets like the

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GCC and Africa” said Mr Darryl Judd, Chief Operating Officer for Logistics Executive Group. “The partnership with PAS Aviation Logistics will enable our clients to draw on even deeper industry knowledge, wider networks and it increases the resources available to our respective markets”.

Logistics Executive Group CEO, Mr Kim Winter added that “our Talent Management and Logistics Academy training business units are all seeing an increase in demand for experienced talent, interim and project management resources to handle change programs and lend expertise to organisations looking to grow. The PAS Aviation Logistics relationship will strengthen this and bringing additional knowledge in air cargo, freight, logistics, aviation and executive management”.

“PAS Aviation Logistics and Logistics Executive Group are already cooperating together on several large-scale acquisition projects in Europe, Asia and the UAE, along with working on some warehousing build-to-suit projects and exploring logistics property sale-leaseback programs for a number of customers in the Middle East” said Mr Scholten.

Further to the consulting partnership, it is expected that Logistics Executive Group will shortly announce an expansion to the range of the training programs offered through its Logistics Academy brand to include technical aviation and air cargo training, logistics sales management courses and enhanced leadership development programs as well as a tie up with a leading industry body in the Middle East. The relationship with PAS Aviation Logistics will

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enable an injection specialist knowledge into these programs for key sectors.

Logistics Executive Group already has a strong partnership with the Logistics Supply Chain Management Society in Asia with its joint venture in the LogiSYM Supply Chain Magazine and Conferences, ALA Logistics Diplomas and CLP qualification.

For more information see: www.logisticsexecutive.com

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About Logistics Executive Group

Logistics Executive Group is the acknowledged industry leader providing a suite of whole-of-lifecycle business services including Corporate Advisory, Talent Management, and specialist Supply Chain and Logistics Training. Since 1999, clients have trusted Logistics Executive Group to help recruit, build world-class leadership, and drive business performance with integrated Corporate Advisory services.

With its head office in Sydney, Australia the company has offices in 12 global locations in the key international logistics hubs including across Sydney, Melbourne, Perth Singapore, Hong Kong, Mumbai, Chennai, New Delhi, Shanghai, Dubai and London.

Today, Logistics Executive Group is the single source for leadership development, talent & recruitment services and business consulting to empower businesses and leaders to reach their goals. Partnered with a wide range of clients including: multinational corporations, entrepreneurial businesses, private equity firms, promoter owned companies and non-profit organizations, the company offers a full suite of

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solutions that are designed and executed to position organisation who are seeking growth and overall improved performance. Service pillars include:

» **Executive Search & Leadership Recruitment**

» **Corporate Advisory & Business Performance Consulting**

» **Accredited Training & Education Programs for the Supply Chain and Logistics sector**

Logistics Academy

Logistics Executive Group's Logistics Academy is a comprehensive suite of Educational and Training Programs that cater for all levels of professionals and logicians looking to further enhance their supply chain and logistics skills and their careers. With range of online quick courses, certificate based and diploma e-learning products through to MBA's with a focus on Supply Chain Management, Logistics Academy and our partners bring together the most relevant and cutting-edge Supply Chain and Logistics training.

JAFZA Representatives

Logistics Executive Group is the appointed representative the Dubai Government's Jebel Ali Free Trade Zone (JAFZA) in Australia and New Zealand. Jafza is the world's preeminent tax free zone for manufacturing, oil and gas, construction, industrial, logistics and supply chain import, export and re-export situated between Jebel Ali Port and Dubai's new al Maktoum International Airport. The 57 sq km site is home to over 7,500 businesses, accounting for 22% of Dubai GDP with revenues of over \$90.2 billion in trade annually.

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About PAS Aviation Logistics

After a career of 25+ years in the global air cargo and logistics industry Peter Scholten in 2017 founded PAS Aviation Logistics in Dubai, a management consultancy company for interim management and project consultancy. PAS Aviation Logistics is specialized in business transformation, mergers and acquisition for freight forwarding and aviation related companies.

Prior to PAS Aviation Logistics Peter Scholten was CEO of Fast Logistics Group based in Dubai. Scholten was leading the group of freight forwarding and logistics companies with a strong presence across UAEA, India, Africa and Far East. During his 2-year tenure, Scholten restructured the group activities. He led the merger of Fast Forward and First Priority to Fast Logistics in UAE. He initiated the start of the group's GSA company Aviation Solutions that globally represents SAFE Air Company and Etihad Cargo in Sharjah and Northern Emirates. Scholten has been instrumental in forming a joint venture in China with Cargo Services Far East and has restructured the office network in Africa.

Prior to Fast Logistics Scholten served as VP Commercial of Saudia Cargo based in Jeddah, KSA since 2010. During his 4,5 years at the airline Scholten was responsible for global sales, revenue management, marketing, network- and product development. Scholten was instrumental in more than doubling the global air cargo volumes and made Saudia a well-recognized global brand in the top 20 of the air cargo industry. During his time Saudia Cargo won multiple international industry awards from leading air cargo trade publications, established leading positions in the global market to Saudi Arabia and in the markets from Asia to West Africa, Kenya to Netherlands, Bangladesh to Europe, made Saudia Cargo a strong operator in the global ad hoc

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cargo charter market and introduced various new products: BellyFlex, OK-2-KSA and Pharma-2-World

Prior to Saudia Cargo Scholten served 14 years for Martinair Holland in 5 senior executive roles and locations.

As VP & GM the Americas for Martinair based in Miami, USA Scholten was responsible for the freighter network of 20 destinations in North- and Latin America. In this role he strengthened the market leading position of Martinair in Ecuador, Colombia, Miami and opened new markets in Brazil and Puerto Rico. In 2007 Scholten was appointed as interim CCO of Tampa Cargo (a Colombian cargo airline operating out of Medellin and Bogota with B767 freighters, majority owned by Martinair). In this interim role Scholten restructured the airline's network and turned around the company in 6 months, delivering the highest profit in the airline's 35-year history.

During his tenure as VP Asia Pacific of Martinair, based in Hong Kong in 2002-2006 Scholten implemented an aggressive growth strategy for Hong Kong and China. He began new operations for the carrier to Chinese cities Nanjing and Tianjin. He was also responsible for creating a new Middle East hub for the carrier in Sharjah.

Between 2000 and 2002 Scholten initiated and managed Kencargo Airlines – a joint venture between Kenya Airways, KLM and Martinair - in Nairobi. As Managing Director of Kencargo he was credited for creating a professional cargo organization that included a network of 30 destinations. In 2004 Kencargo was renamed as Kenya Airways Cargo.

Scholten began his career in Martinair as VP Europe & Africa in 1996. During this tenure he was based in Schiphol Airport and he built the European sales organisation

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covering 20 countries. In Africa Scholten started up Martinair's head quarters in Nairobi and made the cargo airline market leader in flower exports from Nairobi and Harare.

Between 1992 and 1996 Scholten was Managing Director of Road Air Flora, a leading freight forwarder in the perishable market in the Netherlands.

The bachelor degree holder in Transport Management, Peter Scholten is a Dutch national and is married with two children.

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